

# Fee Determination for Organic Certification

NOFA-NY Certified Organic, LLC

Certification Fee is based on annual gross sales of products and services from certifiable fields, livestock, sugarbush, wild crops, on-farm processing and facilities.

New Applicants estimate current calendar year by taking into consideration the average time from receipt of completed application to certificate issuance is approximately three (3) months.

Renewal Applicants use previous year's actual sales (Jan – Dec). .

## Livestock/Crops/Wild Crops

**Certification Fees are capped and will not exceed \$7000 per calendar year**

**Inspection cost included unless otherwise stated\***

Gross Organic Sales		Certification Fee			Cert Fee after Cost Share Reimbursement				
From	To	Crop	Crop & Livestock	Adding Handling (On/Off Farm processing)	Crop	Crop & Livestock	Crop & Handling	Crop, Livestock & Handling	Crop, Wild Crop, Livestock & Handling
\$0	\$15,000	\$625	\$650	+ \$50	\$156.25	\$162.50	\$168.75	\$175	\$175
\$15,001	\$25,000	\$675	\$700	+ \$50	\$168.75	\$175	\$181.25	\$187.50	\$187.50
\$25,001	\$35,000	\$725	\$750	+ \$50	\$181.25	\$187.50	\$193.75	\$200	\$200
\$35,001	\$50,000	\$825	\$850	+ \$50	\$206.25	\$212.50	\$218.75	\$225	\$225
\$50,001	\$65,000	\$925	\$950	+ \$50	\$231.25	\$237.50	\$243.75	\$250	\$250
\$65,001	\$80,000	\$1,025	\$1,050	+ \$50	\$275	\$262.50	\$268.75	\$275	\$275
\$80,001	\$100,000	\$1,125	\$1,150	+ \$50	\$375	\$287.50	\$293.75	\$300	\$300
\$100,001	\$125,000	\$1,225	\$1,250	+ \$50	\$475	\$312.50	\$318.75	\$325	\$325
\$125,001	\$150,000	\$1,325	\$1,350	+ \$50	\$575	\$337.50	\$343.75	\$350	\$350
\$150,001	\$175,000	\$1,425	\$1,450	+ \$50	\$675	\$362.50	\$368.75	\$375	\$375
\$175,001	\$200,000	\$1,525	\$1,550	+ \$50	\$775	\$387.50	\$393.75	\$400	\$400
\$200,001	\$225,000	\$1,625	\$1,650	+ \$50	\$875	\$412.50	\$418.75	\$425	\$425
\$225,001	\$250,000	\$1,825	\$1,850	+ \$50	\$1,075	\$462.50	\$468.75	\$475	\$475
\$250,001	\$300,000	\$1,975	\$2,000	+ \$50	\$1,225	\$500	\$525	\$512.50	\$512.50
\$300,001	\$400,000	\$2,125	\$2,150	+ \$50	\$1,375	\$650	\$675	\$550	\$550
\$400,001	\$500,000	\$2,275	\$2,300	+ \$50	\$1,525	\$800	\$825	\$587.50	\$587.50
\$500,001	\$600,000	\$2,450	\$2,475	+ \$50	\$1,700	\$975	\$1,000	\$631.25	\$631.25
\$600,001	\$700,000	\$2,700	\$2,725	+ \$50	\$1,950	\$1,225	\$1,250	\$693.75	\$693.75
\$700,001	\$800,000	\$2,950	\$2,975	+ \$50	\$2,200	\$1,475	\$1,500	\$775	\$756.25
\$800,001	\$900,000	\$3,200	\$3,225	+ \$50	\$2,450	\$1,725	\$1,750	\$1,025	\$818.75
\$900,001	\$1,000,000	\$3,450	\$3,475	+ \$50	\$2,700	\$1,975	\$2,000	\$1,275	\$881.25
\$1,000,001	\$1,500,000	\$4,200	\$4,225	+ \$50	\$3,450	\$2,725	\$2,750	\$2,025	\$1,275
\$1,500,001	\$2,000,000	\$5,450	\$5,475	+ \$50	\$4,700	\$3,975	\$4,000	\$3,275	\$2,525
\$2,000,001	or more	\$7,000	\$7,000	+ \$0	\$6,250	\$5,500	\$5,500	\$4,750	\$4,000

\*Additional Inspection is required for Crop, Dairy or Livestock operations adding maple production. Additional fees will be assessed for changes or additions to certification as outlined below in Additional fees.

## Handling/Processors

Annual Certification Base Fee.....\$ 300.00

Inspection Deposit.....\$ 350.00 or you may elect to  
pay a deposit for the average inspection cost of \$600

*If the actual cost of inspection exceeds the deposit, the operation will be billed for difference. If the actual inspection cost is less than the deposit, the difference will be refunded to the operation.*

Sales Assessment..... ½% (0.005) of gross organic  
sales of products and/or services  
*Minimum Sales Assessment allowed is \$200 and Maximum amount is \$10,000*

Initial Certification – use estimated gross organic sales from certificate date to end of current calendar year.

Average time from receipt of completed application to certificate issuance is approximately 3 months.

Continuing Certification (Renewal) – gross organic sales from last calendar year (Jan – Dec)

Livestock Auction Barns are exempt from making sales assessments.

Distribution Operations will not pay the Sales Assessment fee. Instead they will pay per the following chart based on number of organic skus being certified.

# of SKUs	To	Fee amount	# of SKUs	To	Fee amount
1	500	\$300	15,001	20,000	\$5,000
501	1,000	\$625	20,001	25,000	\$6,250
1001	5,000	\$1,250	25,001	30,000	\$7,500
5,001	10,000	\$2,500	30,001	35,000	\$8,750
10,001	15,000	\$3,750	35,001	over	\$10,000

Additional fees will be assessed for changes or additions to certification as outlined below in Additional fees.

### **Additional Fees**

Assessed in addition to the annual certification fee

Refer to NOFA-NY Certified Organic, LLC Policy manual for additional information

New Applicant Fee.....\$ 75.00  
Covers the additional administrative cost of processing application

Early Bird Discount.....\$ (50.00) to (25.00)  
To be eligible for discount, a complete application with full payment of certification fees must be postmarked or emailed by early bird deadline specified on the Fee Determination Form. Check post-dated after deadline do not qualify for this discount.

Expedited Application.....\$1000.00  
Additional fee for top priority application processing. Locations outside of New York State may also incur added inspection fees

Late Renewal Application Fee.....\$ 150.00  
Application postmarked/submitted electronically after published deadline

Incomplete Application.....	\$ 35.00
Each time an incomplete application is returned for completion	
Late Payment Fee.....	\$ 30.00
Charged for payment fees postmarked or submitted electronically after due date including split payment dates agreed upon. <b>All certification fees should be paid in full by August 1<sup>st</sup>.</b>	
Payment Plan Installment fee.....	\$ 10.00 per installment
Admin fee for operation electing to pay certification fees in installments. Not applicable to split payment option	
No Response Fee.....	\$ 30.00
Failure to respond to requests by deadline. E.g. Determination Letters	
Reinstatement Fee.....	\$ 200.00
Fee applicable to operations applying for reinstatement of their organic certification due to suspension plus any other fees as required such as additional inspection.. Producer will be responsible for any past due balances from prior certification periods.	
Certification Extension Fee.....	\$ prorated from prior year
Monthly fee prorated from prior year certification fees for applications not submitted or surrendered within 45 days of application due date. Charges will continue to incurred until an application or a written notice of surrender is received.	
Transition Monitoring	
Dairy Herd (1 year process).....	\$ 100.00 plus cost of 2nd Inspection if applicable
Land (up to 3 year process).....	\$ 100.00 per year plus \$300 inspection deposit
Grass-Fed Certification.....	\$ 100.00
Optional additional certification that is open to all ruminant livestock operations and handlers of ruminant livestock products who are currently certified organic by NOFA-NY Certified Organic, LLC.	
Administrative fees (15 minute minimum- \$12.50).....	\$ 50.00/hour
Materials Review (e.g. soil inputs, livestock products). Any services not otherwise specified.	
Changes & Additions	
Additional Inspection Fee (if applicable).....	\$ 150.00 plus \$25/hr. travel & mileage
When a change or addition results in an additional inspection	
Additional Review Fee (outside of annual review).....	\$ 50.00/hour
Review of new fields/location, animals, materials/products, new recipes, labels, product profiles, certificates, etc.	
Copies.....	\$ 00.15/page plus postage
Requesting copies of application and/or inspection paperwork	
Returned Check.....	\$ 25.00 plus bank fees
For each time a check is returned as unpaid, for any reason	
Inspection Cancellation.....	Actual cost of inspection
Actual cost of inspection will be charged to a producer canceling a scheduled inspection 6 days or less before schedule date. Additionally, this fee applies to a producer not present at time of inspection that results in a cancellation.	

NOFA-NY Certified Organic, LLC Certification Director reserves the right to waive any fee due to an extenuating circumstance.